Building Efficiency

Helping people achieve
Building Efficiency
Part of a $42B world-class organization – Johnson Controls

AUTOMOTIVE EXPERIENCE $21.3B
Supplying interiors to more than 30 million cars per year

POWER SOLUTIONS $5.9B
Producing 130 million vehicle batteries annually

BUILDING EFFICIENCY $14.7B
Optimizing building environments for more than 1 million customers

Our Vision
Creating a Comfortable, Safe and Sustainable World

Our Mission
Exceeding our Customers’ Increasing Expectations

Our Values
Integrity · Customer Satisfaction
Employee Engagement · Innovation · Sustainability
Recognized as a global leader and top corporate citizen

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Largest Global Companies

- Duke Energy US
- Legal and General Group UK
- Mitsubishi Electric Japan
- Husky Energy Canada
- SEB Sweden
- Svenska Handelsbanken, Sweden
- Sasol South Africa
- Taiwan Semiconductor, Taiwan
- Indian Oil, India

Corporate Supply Chain Diversity

- AT&T
- Avis Budget
- Boeing
- Chrysler
- Dell
- Ford Motor Corporation
- General Motors
- Honda North America
- IBM

Johnson Controls

- Johnson & Johnson
- Kroger
- Lockheed Martin
- Microsoft
- Procter & Gamble
- Toyota Motor NA
- Verizon Communications
- Wal-Mart Stores
## Making a difference in the communities we serve

### Johnson Controls Foundation & Global Philanthropy

- **15,000 employees, 55 countries, 117,000 hours volunteered**
- **$15 million donated**
- **$1 million to Red Cross global relief efforts**
- **62,000 hours volunteered globally**
- **1,700 youth across 7 countries**
Building Efficiency
You may know us for this …

A portfolio of 2,000+
high-performance
heating, cooling,
refrigeration and
controls products
and services
Though we are so much more …
We are in the business of Building Efficiency

- $14.7 billion revenue in 2012
- 60,000 people with over 5000+ energy experts including 1000+ LEED professionals
- Local everywhere 7 Continents 152 Countries 697 Branches

- 20 million square feet of LEED Certified facilities space for our customers
- More than $7.5 billion in savings guarantees
- 19 million metric tons of greenhouse gas emissions reduced since 2000; equivalent to more than 3 million acres of pine forest
- 100+ renewable energy projects annually — solar, wind, geothermal
- 1.8 billion square feet of real estate managed across more than 30,000 sites
We create efficiency for the life of your buildings